

On the Instability of Banks and other Financial Intermediaries

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Introduction

- ▶ Why do banks and other financial intermediaries exist? What are their roles? Do they engender instability?
- ▶ A venerable view: these institutions are inherently fragile and excessively volatile.
 - ▶ even the staunchest defenders of laissez-faire (eg, Friedman) advocated bank regulation.
- ▶ We study this in several models of financial intermediation.

The many functions of financial intermediaries

- ▶ Provide liquidity insurance and maturity transformation.
- ▶ Find, screen and monitor opportunities to make investments on behalf of depositors.
- ▶ Act as middlemen between asset buyers and asset sellers.
- ▶ Their liabilities are used as safe payment instruments.
- ▶ Maintain privacy about their customers or assets.

This paper

- ▶ As there is no all-encompassing model of these activities, we consider four distinct setups:
 - ▶ Diamond-Dybvig with reputational concerns as in Gu et al
 - ▶ Delegated monitoring as in Diamond or Huang
 - ▶ Rubinstein-Wolinsky middlemen in a Duffie et al asset market
 - ▶ Bank liabilities as payment instruments as in He et al
- ▶ In each case financial intermediation engenders instability by making it more likely that there will be:
 - ▶ multiple steady states, or
 - ▶ cyclic, chaotic and stochastic dynamics

Model 1: Banking and insurance

- ▶ Diamond-Dybvig with infinite horizon as in Gu et al
- ▶ Each period in discrete time has two subperiods.
- ▶ Agents:
 - ▶ Many one-period-lived households born at each t
 - ▶ Some infinitely-lived candidate bankers
- ▶ Preferences:
 - ▶ Households: $u_1(c_1)$ with prob π , $u_2(c_2)$ with prob $1 - \pi$.
 - ▶ Candidate bankers: $u_0(c_2)$
- ▶ Households endowed with 1 unit of c , bankers with 0.
- ▶ Technology: storage or $x \longrightarrow \begin{cases} x & \text{in subperiod 1} \\ Rx & \text{in subperiod 2} \end{cases}$

Friction 1 – private information

- ▶ Preference types are unobservable.
- ▶ Incentive compatible contract among households:

$$\begin{aligned} \max_{c_1, c_2} & \pi u_1(c_1) + (1 - \pi) u_2(c_2) \\ \text{st} & (1 - \pi) c_2 = (1 - \pi c_1) R \\ & c_2 \geq c_1 \end{aligned}$$

- ▶ Standard assumptions imply the efficient arrangement is incentive feasible with $1 < c_1^* < c_2^* < R$.

Friction 2 – limited commitment

- ▶ Patient agents have no incentive to deliver the goods to impatient
 - ▶ Households: finite lives imply no punishment available
 - ▶ Bankers: reputation can sustain some credibility
- ▶ Hence households might deposit some endowment with a banker, who invests on their behalf.

Deposit banking

- ▶ Banker at time t :
 - ▶ accepts deposits d_t
 - ▶ gets $b_t R$ at the end of period
 - ▶ can abscond with d_t for opportunistic payoff λd_t
 - ▶ misbehavior is detected/communicated to next gen with prob μ and punished with autarky
- ▶ The key incentive constraint:

$$\begin{aligned}u_0(b_t R) + \beta V_{t+1} &\geq \lambda d_t + \beta(1 - \mu)V_{t+1} \\ \iff \lambda d_t - u_0(b_t R) &\leq \beta \mu V_{t+1} \equiv \phi_t\end{aligned}$$

where ϕ_t is bank's franchise value.

Bank contract problem

$$\max_{d, r_1, r_2, b} \pi u_1 (dr_1 + 1 - d) + (1 - \pi) u_2 (dr_2 + (1 - d) R)$$

$$\text{st } (1 - \pi) dr_2 = (d - b - \pi dr_1) R$$

$$r_2 \geq r_1$$

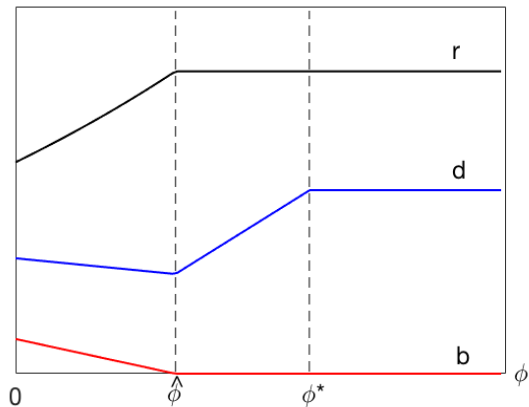
$$\phi \geq \lambda d - u_0 (bR)$$

Solution: three cases

$\exists \hat{\phi}$ and $\phi^* > \hat{\phi}$ such that:

1. $\phi > \phi^* \implies$ IC loose $\implies d = d^*, b = 0$ is a solution;
2. $\hat{\phi} \leq \phi < \phi^* \implies$ IC medium $\implies d < d^*, b = 0$;
3. $\phi < \hat{\phi} \implies$ IC tight $\implies d < d^*, b > 0$.

Static partial equilibrium



(d, r, b) vs ϕ

Dynamic general equilibrium

- ▶ Banker's value equation

$$V_t = u_0(b_t R) + \beta V_{t+1}$$

- ▶ Use $\phi_t \equiv \beta \mu V_{t+1}$ to get

$$\phi_{t-1} = f(\phi_t) \equiv \beta \mu u_0[b(\phi_t) R] + \beta \phi_t.$$

- ▶ **Def'n:** An equilibrium is a bounded, nonnegative solution to $\phi_{t-1} = f(\phi_t)$.

Prop: $\exists!$ stationary equil $\bar{\phi} = f(\bar{\phi})$.

- ▶ $\tilde{\phi} > 0 \implies$ stationary equil has banking and $\bar{\phi} \in (0, \hat{\phi})$.
- ▶ $\tilde{\phi} < 0 \implies$ stationary equil has no banking
- ▶ Outcome is obviously unique with no banking; specification is designed to get unique stationary equil with banking. But...

Prop: For some parameters, there are many nonstationary equil with banking.

Examples

- ▶ Utility functions:

- ▶ $u_0(c) = A_0 c$

- ▶ $u_1(c) = A_1 \frac{(c + \varepsilon)^{1-\sigma_1} - \varepsilon^{1-\sigma_1}}{1 - \sigma_1}$

- $u_2(c) = A_2 \frac{(c + \varepsilon)^{1-\sigma_2} - \varepsilon^{1-\sigma_2}}{1 - \sigma_2}$

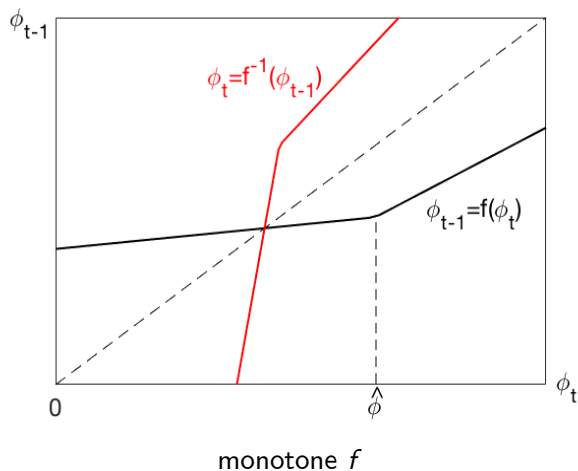
- ▶ Parameter values:

$$A_0 = 0.95, A_1 = 1, A_2 = 0.1, \sigma_1 = \sigma_2 = 2, \varepsilon = 0.01,$$

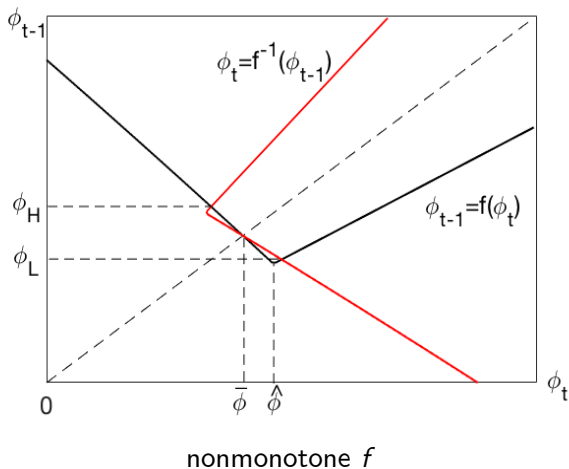
$$R = 2.1, \pi = 0.25, \lambda = 0.6, \beta = 0.99, \mu = 0.7.$$

- ▶ Vary σ 's for different examples.

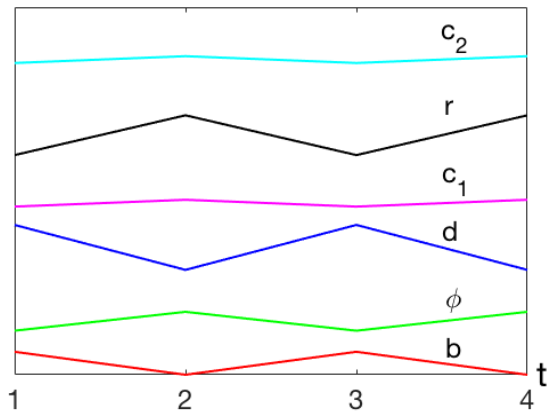
Example with unique equilibrium



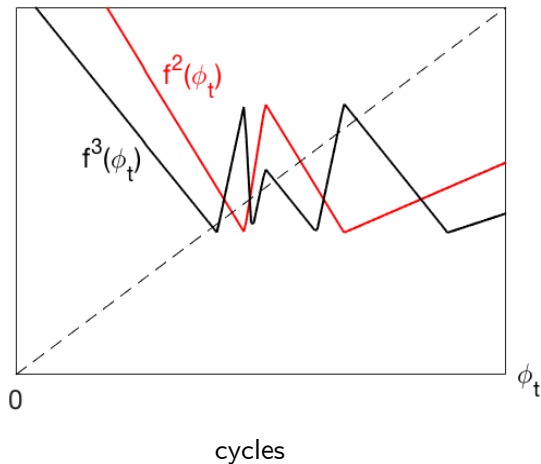
Example with two-cycles and sunspot equil



Banking activity over the two-cycle



Example with three-cycles and chaos



Summary

Message:

- ▶ Banking is essential: if it is eliminated payoffs go down.
- ▶ But does engender instability: the equilibrium set with (without) banking does (does not) admit cycles, chaos and sunspots.

Intuition:

- ▶ If bank franchise value ϕ_t is high his current salary b_t can be low and still satisfy IC thus making ϕ_{t-1} low.
- ▶ This can yield nonmonotone dynamics if it dominates the linear term in $\phi_{t-1} = \beta\mu u_0[b(\phi_t)R] + \beta\phi_t$.

Model 2: Delegated Investment

- ▶ Based on Diamond and recent work by Huang.
- ▶ Time is discrete and all agents live forever.
- ▶ A large number of distinct locations (islands) and we randomly relocated agents every t .
- ▶ Agents can pay a fixed cost κ to find, evaluate, screen or monitor a project that pays R at the end of the period.
- ▶ Utility: $u(x) - c(d)$, where x is consumption and d is investment

Autarky

- ▶ If an agent invests on his own, his payoff is

$$\tilde{W} = \max_{x,d} \{u(x) - c(d)\} \text{ st } x = Rd - \kappa.$$

- ▶ If an agent does not invest, his payoff is $u(0) - c(0) = 0$.
- ▶ For the sake of illustration, assume κ is big so that agents do not invest on their own.

Coalition

- ▶ Some agents (depositors, measure $1 - \omega$) delegate their investment to others (bankers, measure ω) to save on fixed cost.
- ▶ But bankers lack commitment.
- ▶ The key IC constraint is

$$\beta V_{t+1} \geq \frac{\lambda(1 - \omega_t)}{\omega_t} x_t + (1 - \mu)\beta V_{t+1}$$

or

$$\frac{1 - \omega_t}{\omega_t} x_t \leq \phi_t \equiv \frac{\beta\mu}{\lambda} V_{t+1},$$

Contract

$$\begin{aligned} W(\phi) &= \max_{\omega, X, D, x, d} \{ \omega [u(X) - c(D)] + (1 - \omega) [u(x) - c(d)] \} \\ \text{st } \omega X + (1 - \omega) x &= R [\omega D + (1 - \omega) d] - \kappa \omega \\ u(x) - c(d) &\geq 0 \\ \frac{1 - \omega_t}{\omega_t} x_t &\leq \phi_t \end{aligned}$$

Example

► Functions:

$$\text{► } u(x) = A \frac{(x+b)^{1-\sigma} - b^{1-\sigma}}{1-\sigma}$$

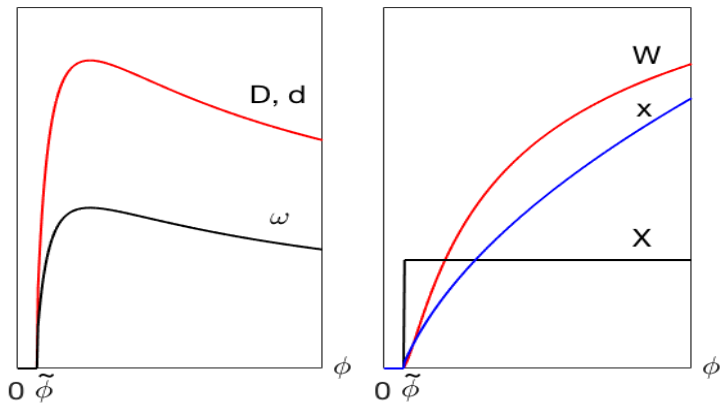
$$\text{► } c(d) = Bd$$

► Parameter values:

$$A = b = 0.001, \sigma = 2, B = 0.1$$

$$\kappa = 230, R = 1.2.$$

Static Partial Equilibrium



Bank contract vs ϕ

Dynamic general equilibrium

- ▶ Agent's value equation

$$V_t = \max \{ W(\phi_t), 0 \} + \beta V_{t+1}.$$

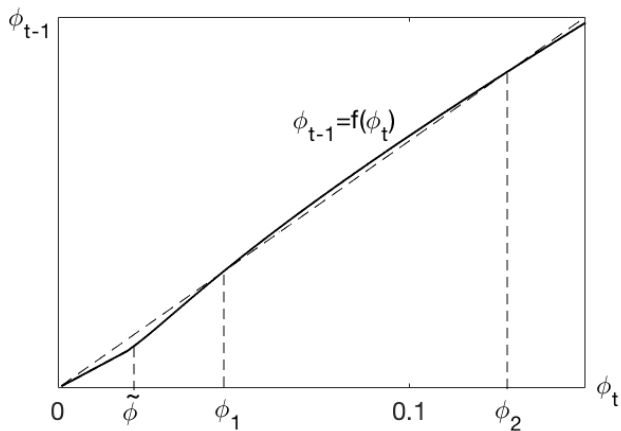
- ▶ Use $\phi_t \equiv \beta\mu V_{t+1}/\lambda$ to get

$$\phi_{t-1} = f(\phi_t) \equiv \frac{\beta\mu}{\lambda} \max \{ W(\phi_t), 0 \} + \beta\phi_t.$$

Prop: There is generically an odd number of stationary equilibria, one of which is $\bar{\phi} = 0$.

Prop: If there is a stationary equilibrium with $\bar{\phi} > 0$ then there are sunspot equilibria.

Example of Sunspot Equilibrium



Monotone f with multiple steady states

Variation

- ▶ Note that this is not the same as the endogenous dynamics in Gu et al, which relies on Nash bargaining with $0 < \theta < 1$.
- ▶ That is not in the above models, but we can add it.
- ▶ Agents:
 - ▶ A one-period lived agent born at every date (depositor)
 - ▶ An infinitely lived agent (banker)
- ▶ Nash bargaining

Nash Bargaining

$$\begin{aligned} W(\phi) &= \max_{X,x,D,d} [U(X) - C(D)]^\theta [u(x) - c(d)]^{1-\theta} \\ &\text{st } X + x = R(D + d) - \kappa \\ &\quad u(x) - c(d) \geq 0 \\ &\quad x_t \leq \phi_t \end{aligned}$$

Solution

1. If κ is too big there is no banking.
2. Otherwise $\exists \tilde{\phi} < \phi^*$ such that:
 - a. $\phi > \phi^* \implies$ IC loose $\implies x = x^*$ is a solution
 - b. $\tilde{\phi} \leq \phi < \phi^* \implies$ IC medium $\implies x = \phi$.
 - c. $\phi < \tilde{\phi} \implies$ IC tight $\implies d = x = 0$.

Dynamic general equilibrium

- ▶ The banker's value function is

$$V_t = U(X_t) - C(D_t) + \beta V_{t+1}$$

- ▶ Use $\phi_t = \beta\mu V_{t+1}/\lambda$ to get

$$\phi_{t-1} = \begin{cases} \beta\phi_t & \text{if } \phi_t < \tilde{\phi} \\ \frac{\beta\mu}{\lambda} [U \circ X(\phi_t) - C \circ D(\phi_t)] + \beta\phi_t & \text{if } \tilde{\phi} \leq \phi_t < \phi^* \\ \frac{\beta\mu}{\lambda} [U(X^*) - C(D^*)] + \beta\phi_t & \text{if } \phi_t \geq \phi^* \end{cases}$$

Proposition: There are odd number of steady states, one of which is $\bar{\phi} = 0$.

Proposition: If there is more than 1 steady state, there are sunspot equilibria.

Example

- ▶ Utility functions:

- ▶ $U(x) = u(x) = Ax$

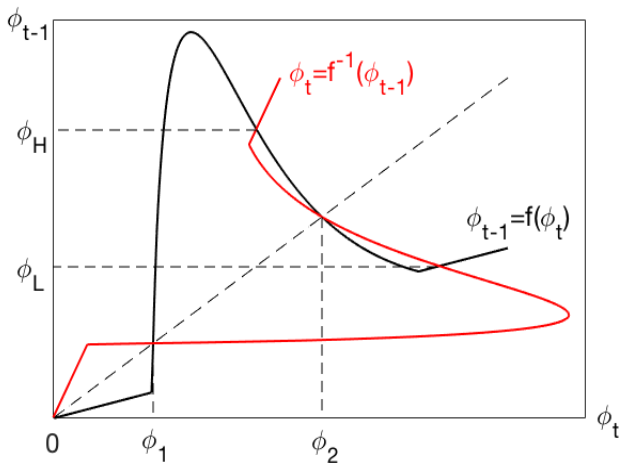
- ▶ $C(d) = c(d) = Bd^\gamma / \gamma$

- ▶ Parameter values:

$$A = 1, B = 0.5, \gamma = 5.$$

$$R = 2, k = 1.5, \theta = 0.01, \lambda = 0.01, \mu = 1, \beta = 0.35$$

Example of Deterministic and Stochastic Cycles



Delegated investment – Nash bargaining

Summary

Message:

- ▶ Banking is essential – it saves fixed cost.
- ▶ But it engender instability: the equilibrium set with (without) banking does (does not) admit cycles, chaos and sunspots.

Intuition:

- ▶ Adding fixed cost generates a stable steady state, which supports a continuum of equilibria around it.
- ▶ In Nash bargaining, one's payoff does not necessarily increase with the expansion of the bargaining set. In particular,
$$\partial [U(X) - C(D)] / \partial \phi|_{\phi \rightarrow \phi^*} < 0.$$

Model 3: Asset Market Intermediation

- ▶ Based on RW (1987), DGP (2005) and NWW (2017)
- ▶ Time is discrete and infinite.
- ▶ Agents
 - ▶ Buyers and sellers: one-period lived, replaced by "clones"
 - ▶ Middlemen: infinitely lived
- ▶ Sellers are endowed with 1 unit of investment good.
- ▶ Buyers can transform the investment good into π , which is random with cdf $F(\pi)$, units of consumption good.
- ▶ Preferences: linear utility of consumption, and transferable utility for payments.
- ▶ Agents meet bilaterally.
- ▶ Entry by sellers or buyers or middlemen.

Agent's problem

Let $\Delta_t \equiv V_{1,t} - V_{0,t}$ and $R_t \equiv (1 - \delta) \beta \Delta_{t+1}$

► Buyer:

$$V_{b,t}(\pi) = \frac{\alpha n_{s,t}}{N_t} \theta_{bs} \pi + \frac{\alpha n_t}{N_t} \tau(\pi, R_t) \theta_{bm} [\pi - (1 - \delta) \beta \Delta_{t+1}]$$

► Seller:

$$V_{s,t} = \frac{\alpha n_b}{N_t} \theta_{sb} \mathbb{E} \pi + \frac{\alpha(n_m - n_t)}{N_t} \theta_{sm} (1 - \delta) \beta \Delta_{t+1}$$

► Middleman:

$$V_{0,t} = \frac{\alpha n_{s,t}}{N_t} \theta_{ms} R_t + \beta V_{0,t+1}$$

$$V_{1,t} = \rho + \frac{\alpha n_b}{N_t} \theta_{mb} \int_{R_t}^{\infty} (\pi - R_t) dF(\pi) \\ + (1 - \delta) \beta V_{1,t+1} + \delta \beta V_{0,t+1}.$$

Equilibrium

- ▶ The value functions reduce to

$$R_{t-1} = (1 - \delta) \beta \left\{ \rho + R_t + \frac{\alpha n_b \theta_{mb}}{N_t} \int_{R_t}^{\infty} [1 - F(\pi)] d\pi - \frac{\alpha n_{s,t} \theta_{ms}}{N_t} R_t \right\}$$

- ▶ Law of motion of middlemen with inventory:

$$n_{t+1} = g(n_t, N_t, R_t)$$

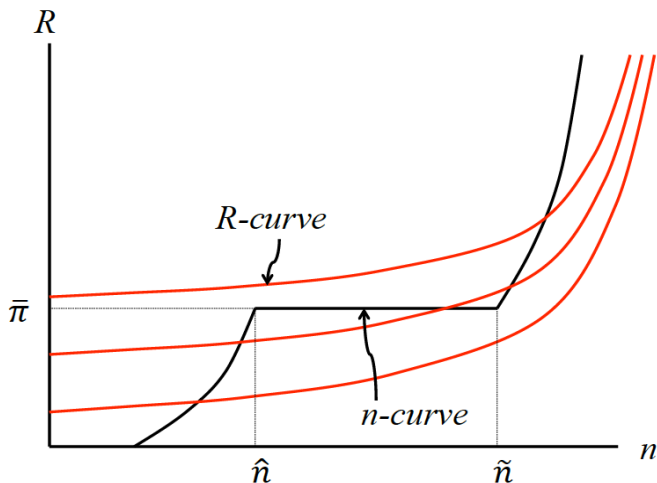
- ▶ Free entry

$$n_{s,t} = h(n_t, R_t)$$

- ▶ Equilibrium is a two-dimensional dynamical system,

$$\begin{bmatrix} n_{t+1} \\ R_{t-1} \end{bmatrix} = \begin{bmatrix} f(n_t, R_t) \\ g(n_t, R_t) \end{bmatrix}$$

Steady states – degenerate distribution



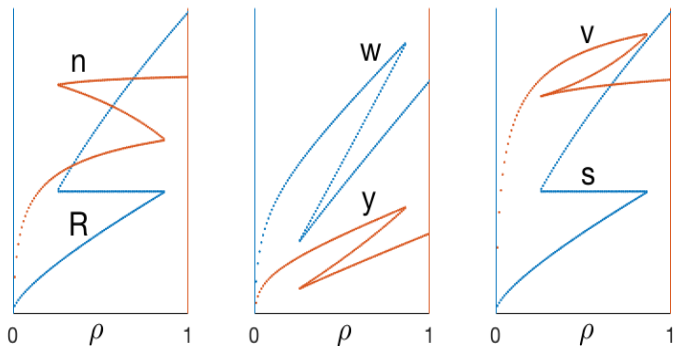
The n -curve and R -curve for different ρ

Steady state

Proposition: Consider entry by type S and $\pi = \bar{\pi}$. There exist $\tilde{\rho} > 0$ and $\hat{\rho} > \tilde{\rho}$ such that:

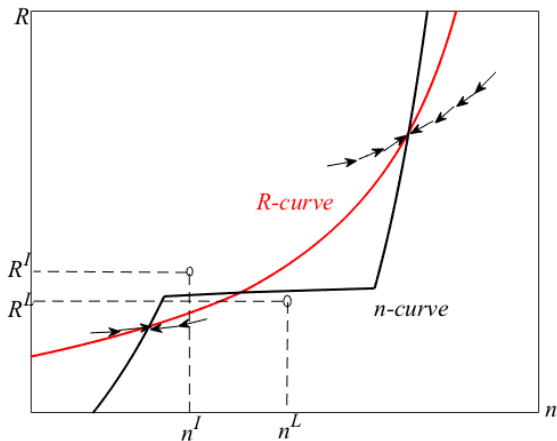
1. $\rho \in [0, \tilde{\rho})$ implies there is a unique steady state and it entails $R < \bar{\pi}$;
2. $\rho \in (\hat{\rho}, \infty)$ there is a unique steady state and it entails $R > \bar{\pi}$; and
3. $\rho \in (\tilde{\rho}, \hat{\rho})$ implies there are three steady states, one with $R < \bar{\pi}$, one with $R > \bar{\pi}$, and one with $R = \bar{\pi}$.

Steady state



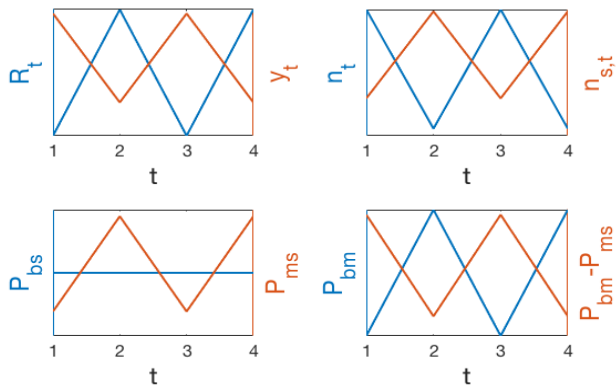
The equilibrium correspondence

Cycles



Phase plane with entry by S , including a two-cycle

Cycles



Time series for a two-period cycle with entry by S

Summary

Proposition: For some parameter values, financial intermediation is essential. The equilibrium set admits multiple steady states, cycles and sunspots.

Interpretation:

- ▶ There is strategic complementarity between M and S .
- ▶ Asset market intermediation is a useful institution but is prone to multiplicity and excess volatility or instability.

Model 4: Safety and Liquidity

- ▶ Based on the version of LW (2005) in HHW (2005) (also see BCW 2007, SW 2010)
- ▶ Continuum of infinitely-lived buyers b and sellers s .
- ▶ Each period has two markets convene:
 - ▶ DM: s agents sell q and b agents buy q
 - ▶ CM: all trade (x, ℓ) , adjust portfolios, settle debts
- ▶ Utility: $U(x) - \ell + u(q)$ & $U(x) - \ell - c(q)$
- ▶ An asset in fixed supply (Lucas tree) can be held in two ways:
 - ▶ a_1 : safe but illiquid,
 - ▶ a_2 : less safe but liquid

CM problem

- ▶ Let $A = (\phi + \rho)(a_1 + a_2)$.

$$\begin{aligned} W_t(A_t) &= \max_{x_t, \ell_t, \hat{\mathbf{a}}_t} \{U(x_t) - \ell_t + \beta V_t(\mathbf{a}_t)\} \\ \text{st } x_t &= A_t + \ell_t - \phi_t (\hat{a}_{1,t} + \hat{a}_{2,t}) \end{aligned}$$

- ▶ Standard results: $W_t(A_t)$ linear.
- ▶ FOC for demand for $\hat{a}_{j,t+1}$:

$$\hat{a}_{j,t+1} \left[-\phi_t + \beta \frac{\partial V_{t+1}(\mathbf{a}_{t+1})}{\partial \hat{a}_{j,t+1}} \right] = 0$$

DM problem

- ▶ A general trading mechanism $p = v(q)$, where $p \leq (\phi + \rho) a_2$

$$V_t(\mathbf{a}_t) = (1 - \delta) \{W_t(A_t) + \alpha [u(q_t) - v(q_t)]\} \\ + \delta W_{t+1}[(\phi_t + \rho) \hat{a}_{1,t}]$$

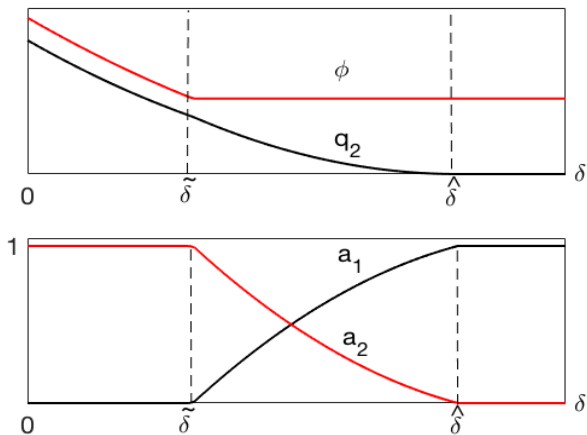
- ▶ Euler equations:

$$0 = \hat{a}_{1,t} [\beta (\phi_{t+1} + \rho) - \phi_t]$$

$$0 = \hat{a}_{2,t} \{ \beta (\phi_{t+1} + \rho) (1 - \delta) [1 + \alpha \lambda(q_{t+1})] - \phi_t \}$$

where $\lambda(q) = u'(q) / v'(q) - 1$.

Steady states



Steady State Regimes

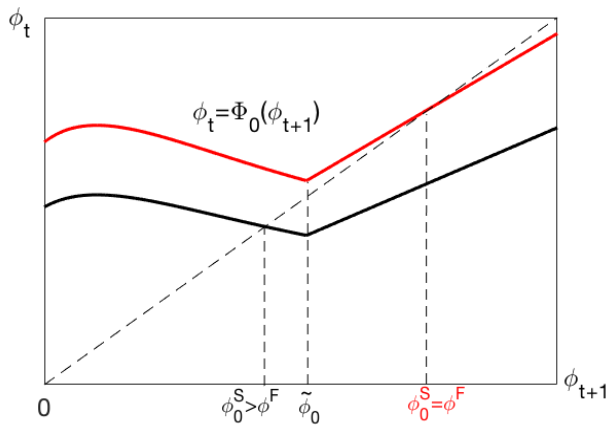
Equilibrium without banking

Suppose $\delta < \hat{\delta}$. The dynamic system is

$$\phi_{t-1} = \begin{cases} \beta(\phi_t + \rho)(1 - \delta) [1 + \alpha\lambda \circ v^{-1}(\phi_t + \rho)] & \text{if } \phi_t < \tilde{\phi}_0 \\ \beta(\phi_t + \rho) & \text{if } \phi_t \geq \tilde{\phi}_0 \end{cases}$$

where $\alpha\lambda \circ v^{-1}(\tilde{\phi}_0 + \rho) = \delta / (1 - \delta)$

Equilibrium without banking



Dynamic equilibrium

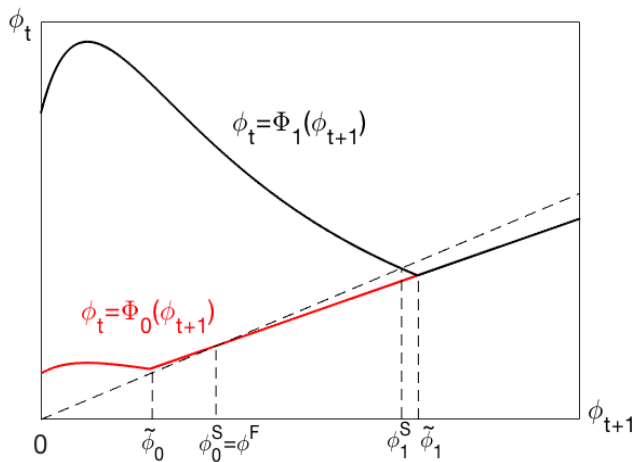
Banking

- ▶ Asset can be deposited at a bank with return ρ and $\delta = 0$.
- ▶ Equilibrium:

$$\phi_{t-1} = \begin{cases} \beta(\phi_t + \rho) [1 + \alpha \lambda \circ v^{-1}(\phi_t + \rho)] & \text{if } \phi_t < \tilde{\phi}_1 \\ \beta(\phi_t + \rho) & \text{if } \phi_t \geq \tilde{\phi}_1 \end{cases}$$

where $\lambda \circ v^{-1}(\tilde{\phi}_1 + \rho) = 0$

Equilibrium with banking



Equilibrium with banking

Summary

Proposition: Banking is essential. But it can introduce new nonstationary equilibria including cycles, sunspots and chaos. If banking is stable, the economy without banking is stable.

Interpretation:

- ▶ Liquidity premium is amplified if the asset is safer.
- ▶ Banking for safekeeping and liquidity provision is a useful institution but is prone to multiplicity and excess volatility or instability.

Conclusion

- ▶ Banks, as several banking crisis throughout history have demonstrated, are fragile institutions. This is to a large extent unavoidable and is the direct result of the core functions they perform in the economy. *Finance Market Watch Program @ Re-Define.*
- ▶ We study this idea by building four models of financial intermediation that are explicit about their core functions – i.e., they are models of these institutions, not just models with these institutions.
- ▶ The results show these are socially useful institutions but are indeed prone to excess volatility or multiplicity.